# PERSONAL INFORMATION

## LEONTE ELENA



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#### WORK EXPERIENCE

#### 01/10/2016--- AT DATE

# Full professor, Agroeconomy Department, III/3 position

IASI UNIVERSITY OF LIFE SCIENCES (IULS), FACULTY OF AGRICULTURE, AGROECONOMY DEPARTMENT, (ROMANIA)

- Teaching the courses and practical works for the bachelor students (day courses and distance learning), master and PhD;
- Guidance diploma projects of students from the faculties of Agriculture, Horticulture and Animal Husbandry;
- Guidance of the Masters dissertation work;
- Elaborating educational materials for the course and practical work;
- Guidance for PhD theses;
- Elaborating textbooks, specialized books and practical textbook;
- Writting scientific papers.

## 01/10/2007 - 01/10/2016

# Associate professor

University of Agricultural Sciences and Veterinary Medicine, Agroeconomy Department, Iasi (Romania)

- Teaching the courses and practical works for the bachelor students (day courses and distance learning ) and master;
- Guidance diploma projects of students from the faculties of Agriculture, Horticulture and Animal Husbandry;
- Guidance of the Masters dissertation work;
- Elaborating educational materials for the course and practical work;
- Elaborating textbooks, specialized books and practical textbook;
- Writting scientific papers;

#### 01/03/2001-01/03/2007

### Lecturer at Marketing discipline

University of Agricultural Sciences and Veterinary Medicine, Agroeconomy Department, Iasi (Romania)

- Teaching and research activity;
- Elaborating and writting textbooks and books;

- Teaching courses and practical work at Marketing discipline for students in Agriculture, Horticulture, Animal Husbandry and Veterinary Medicine specializations;
- Member in the research projects, according to the university's research strategy, with team of the discipline;
- Participation at scientific symposiums organized by the faculties of Agriculture, Horticulture, Animal Husbandry and Veterinary Medicine

#### 01/02/1997-01/02/2001

## Assistent at Marketing Discipline

University of Agricultural Sciences and Veterinary Medicine, Iasi (Romania)

- Teaching and scientific research activity;
- Making practical classes with students of Agriculture, Horticulture, Animal Husbandry and Veterinary Medicine;
- Participation in all activities within the department;
- Participation at scientific symposiums organized by the faculties of Agriculture, Horticulture, Animal Husbandry and Veterinary Medicine

## 01/10/1994-01/01/1997

#### Junior lecturer

University of Agricultural Sciences and Veterinary Medicine, Iasi (Romania)

Teaching and research activity, along with team from the discipline and Department of Economic Sciences and Humanities

# EDUCATION AND TRAINING

#### 2009-2010

# Diplomas and certificates of specialization and training, participation in higher education and specialization courses short

University of Agricultural Sciences and Veterinary Medicine, Iasi (Romania)

- Marketing and management in agriculture;
- Consumer psychology;
- Organizational Communication;
- Improvement in marketing and management of agricultural units

## 1995–1999

# PhD diploma in Agronomy, specialization Agricultural Management and Marketing

University of Agricultural Sciences and Veterinary Medicine, Iasi (Romania)

#### 1994-1995

### Postdoctorate Diploma, specialisation Agricultural Manager

University of Agricultural Sciences and Veterinary Medicine, Iasi (Romania)



- Marketing in agriculture
- Management in Agriculture
- Consumer behavior
- Organizational Communication
- Zooeconomics.

Improvement in marketing and integrated agricultural management units

# 2009 - 2011

Graduation Certificate , trainer , Series F , No. 0351458 ; Certificate of completion , project manager , Series G , no. 00038802

University of Agricultural Sciences and Veterinary Medicine, Iasi (Romania)

- Ability to work with various target groups for training in communication techniques;
- Ability to conduct research projects or POSDRU type.

### 1989–1994

## Agricultural Engineer Diploma

University of Agricultural Sciences and Veterinary Medicine, Iasi (Romania)

All the disciplines from the curriculum existing at that period.

- -Management skills for agricultural units;
- Elaboration and implementation of the cultivation technologies for most of agricultural species

## PERSONAL SKILLS

## Mother tongue(s)

## Romanian

### Other language(s)

UNDERSTANDING		SPEAKING		WRITING
Listening	Reading	Spoken interaction	Spoken production	
B1	B2	B2	B2	B1

French

Levels: A1 and A2: Basic user - B1 and B2: Independent user - C1 and C2: Proficient user

Common European Framework of Reference for Languages

#### Communication skills

- Good communication skills in dealing with students or others;
- Good interpersonal skills with scientists and members of the academic community

### Organisational / managerial

Good organizational and managerial skills acquired in the university by organizing

## skills scientific symposia for researchers and students

#### Job-related skills

- Coordination diploma projects of bachelor degree;
- Coordinating the work of dissertation for graduates of master;
- Scientific expertise, managerial and administrative skills earned by completing several grants and research contracts as a director or member of the research team;
- Initiation and development of cooperation with similar faculties in Europe, European programs and bilateral agreements;
- Coordination of Erasmus mobility of students.

## Digital competence

SELF-ASSESSMENT						
Information processing	Communic ation	Content creation	Safety	Problem solving		
Proficient user	Proficient user	Independent user	Basic user	Independent user		

## Digital competences - Self-assessment grid

# ADDITIONAL INFORMATION

# **Affiliations**

- PhD supervisor since 2016;
- Member of the National Association of Agronomists Iasi Centre;
- Member SIRAR:
- Member of the Senate USAMV during 2008 2012;
- Member of the Faculty Council since 2008 present;
- Scientific Secretary of the Faculty of Agriculture in the period 2008 2012;
- Director of the Department ID 2016 present;
- First author and co-author of 28 books and practical guides for students Scientific Papers 216;
- Coordination of two CNCSIS research projects with economic agents from Moldova, as director;
- Participation in 19 projects and grants as a member of the research team.