



**Europass
Curriculum vitae**

Personal information

First names / Surname

ROBU ALEXANDRU DRAGOȘ

Address

Rediu, Zorilor str. No. 12, Iași county, Romania

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0332 437 734

E-mail

robu_dragos@yahoo.com

Nationality

Romanian

Date of birth

24th January 1986

Gender

Male



Work experience

Dates

09.09.2019 – onwards

Occupation or held position

Senior Lecturer

Main activities and responsibilities

- Teaching the following courses:
 - ✓ Project Management;
 - ✓ Business Management;
 - ✓ Food quality management.
 - Teaching seminars including:
 - ✓ Project Management;
 - ✓ Business Management;
 - ✓ Businesses Planning and Management;
 - ✓ General Management;
 - ✓ Human Resources Management;
 - ✓ Agricultural Common Policies;
 - ✓ Technological Consultancy and Design;
 - ✓ Packages and Design.
 - Designing teaching materials, updating and improving them continuously;
 - Keeping records of student attendance;
 - Evaluating and grading student examinations, assignments, papers and record grades;
 - Copying and distributing classroom materials;
 - Meeting with supervisors for having discussions about student's grades and completing required grade-related paper works;
 - Assisting faculty members with student conferences;
- Providing assistance for supervisors in the use of audiovisual equipment;

Name and address of employer

University of Agricultural Sciences and Veterinary Medicine "Ion Ionescu de la Brad Iași",
Faculty of Animal Sciences, Animal Husbandry Management Department;
Iași, Aleea Sadoveanu no. 3, Iași county.

Type of activity or sector

Higher education institution

Dates	21.09.2015 – 08.09.2019
Occupation or held position	Teacher Assistant
Main activities and responsibilities	<ul style="list-style-type: none"> - Teaching seminars including: <ul style="list-style-type: none"> ✓ Project Management; ✓ Business Management ✓ Businesses Planning and Management; ✓ Human Resources Management; ✓ Agricultural Common Policies; ✓ Economy basics; ✓ Public Relations and Communication; ✓ Technological Consultancy and Design; ✓ Packages and Design - Designing teaching materials, updating and improving them continuously; - Keeping records of student attendance; - Evaluating and grading student examinations, assignments, papers and record grades; - Copying and distributing classroom materials; - Meeting with supervisors for having discussions about student's grades and completing required grade-related paper works; - Assisting faculty members with student conferences; - Providing assistance for supervisors in the use of audiovisual equipment;
Name and address of employer	University of Agricultural Sciences and Veterinary Medicine "Ion Ionescu de la Brad Iași", Faculty of Animal Sciences, Animal Husbandry Management Department; Iași, Aleea Sadoveanu no. 3, Iași county.
Type of activity or sector	Higher education institution
Dates	15.09.2012 – 30.07.2015
Occupation or held position	Associate Teacher Assistant
Main activities and responsibilities	<ul style="list-style-type: none"> - Teaching seminars including: <ul style="list-style-type: none"> ✓General Management ✓Business Planning and Management; ✓Environment Management; ✓Project Management ✓Human Resource Management; ✓Agriculture Production Systems - Designing teaching materials, updating and improving them continuously; - Keeping records of student attendance; - Evaluating and grading student examinations, assignments, papers and record grades; - Copying and distributing classroom materials; - Meeting with supervisors for having discussions about student's grades and completing required grade-related paper works; - Assisting faculty members with student conferences; - Providing assistance for supervisors in the use of audiovisual equipment;
Name and address of employer	University of Agricultural Sciences and Veterinary Medicine "Ion Ionescu de la Brad Iași", Faculty of Animal Sciences, Animal Husbandry Management Department; Iași, Aleea Sadoveanu no. 3, Iași county.
Type of activity or sector	Higher education institution
Dates	01.04.2006 – onwards
Occupation or position held	Founder and Manager
Main activities and responsibilities	<ul style="list-style-type: none"> - General management of the company activity; - Financial management of revenue and expenditure of the company; - Design and development activities concerning financing projects: preparation of funding applications, economical and technical feasibility studies, elaboration of supporting memorandum, financial forecasts for investment evolution; - Assistance in obtaining documents and developing the financing files; - Assistance in financing projects implementation: preparation of procurement documents and payment requests; - Identification of new potential customers, networking, negotiating and concluding

	<ul style="list-style-type: none"> contracts with customers; - Networking, negotiation and adjustment of contractual terms with company suppliers representing its financial interests; - In charge of supplying all the auxiliary materials required for the company
Name and address of employer	SC CONSOLVO SRL (LLC) Iași, Păcurari Street no. 79, Iași county, Romania
Type of activity or sector	Business and management consultancy activities, developing and implementation of financing projects
Dates	01.02.2005 – 28.02.2006
Occupation or held position	Assistant manager
Main activities and responsibilities	<ul style="list-style-type: none"> - Networking, negotiation and adjustment of the contractual terms with organization suppliers representing its financial interests; - Maintaining, updating and usage of the database containing the partners and customers of the organization; - Design of the financing projects (research regarding the justification of the projects necessity); - Involvement in the research data collection, processing, analysis and interpretation of data, its inclusion in the financing projects; - Assistance in carrying out the activities included in project implementation schedule; - In charge of supplying all the auxiliary materials required for the organization.
Name and address of employer	“Centrul de Dezvoltare Comunitară” / “Center of Community Development” Iași Organization, branch of S.C. AVENSA CONSULTING S.R.L. Iași, Barbu Lăutaru street no. 48A, Iași county, Romania
Type of business or sector	Design and implementation of projects regarding community development.
Education and training	
Dates	May 2014 – October 2015
Title of qualification awarded	Postdoctoral researcher
Principal subjects/occupational skills covered	Professional skills of management and energetic recovery of the livestock waste; Professional skills in the area of networking and interviewing both business operators of vegetable and livestock as well as representatives of rural communities; Research theme entitled “Research on the management and recovery of waste from livestock activities”
Name and type of organisation providing education and training	University of Agricultural Sciences and Veterinary Medicine “Ion Ionescu de la Brad Iași”, Faculty of Animal Sciences; Postdoctoral research in the area “Agronomic and livestock management”
Date	October 2008 – September 2011
Title of qualification awarded	Ph.D. Diploma in the field “Management and marketing in agriculture”
Principal subjects/occupational skills covered	Modern methods of research, Project management, Agronomic and food marketing, Biodiesel market worldwide, in Europe and Romania, Biodiesel marketing, Biodiesel technical issues etc. Professional competences acquired in the field of marketing strategies, primary and secondary data research, centralization and interpretation of the results; Ph.D. thesis entitled: “Contributions to the design and implementation of marketing strategies for biodiesel, in the North-East Region”
Name and type of organisation providing education and training	University of Agricultural Sciences and Veterinary Medicine “Ion Ionescu de la Brad” Iași Faculty of Agriculture Ph.D. Degree in the field “Management and marketing in agriculture”

Dates	2008 – 2010																																																					
Title of qualification awarded	Master Diploma in the field “Technology and control of the drinks quality”																																																					
Principal subjects/occupational skills covered	Drinks legislation, Special wines technology, Distillates technology, Analysis and control of drinks quality, Fermentation technology																																																					
Name and type of organisation providing education and training	University of Agricultural Sciences and Veterinary Medicine “Ion Ionescu de la Brad” Iași Faculty of Agriculture																																																					
Level in national or international classification	B Paper title: “ <i>Influence of the killer yeasts</i> ”																																																					
Dates	2004 – 2008																																																					
Title of qualification awarded	Bachelor’s Degree																																																					
Principal subjects/occupational skills covered	Marketing, Management, General law theory, Banks and finance, Basic accounting, Statistics, IT, Economic doctrines, Hotel Management, English language, German language etc.																																																					
Name and type of organisation providing education and training	University “Al. I Cuza” Iași, Faculty of Economics and Business Administration, Specialization “International Economical Relations”																																																					
Level in national or international classification	A Bachelor’s Degree paper title: “ <i>Financing instruments of pre and post-accession of Romania</i> ”																																																					
Personal skills and competences																																																						
Mother tongue	Romanian																																																					
Other languages, Self-assessment																																																						
	<table border="1"> <thead> <tr> <th colspan="4">Understanding</th> <th colspan="4">Speaking</th> <th colspan="2">Writing</th> </tr> <tr> <th colspan="2">Listening</th> <th colspan="2">Reading</th> <th colspan="2">Spoken interaction</th> <th colspan="2">Spoken production</th> <th colspan="2"></th> </tr> </thead> <tbody> <tr> <td>English</td> <td>C2</td> <td>Proficient user</td> <td>C1</td> <td>Proficient user</td> <td>C1</td> <td>Proficient user</td> <td>C1</td> <td>Proficient user</td> <td>C1</td> <td>Proficient user</td> </tr> <tr> <td>Italian</td> <td>A2</td> <td>Basic user</td> <td>A2</td> <td>Basic user</td> <td>A1</td> <td>Basic user</td> <td>A1</td> <td>Basic user</td> <td>A1</td> <td>Basic user</td> </tr> <tr> <td>German</td> <td>A2</td> <td>Basic user</td> <td>A2</td> <td>Basic user</td> <td>A1</td> <td>Basic user</td> <td>A1</td> <td>Basic user</td> <td>A1</td> <td>Basic user</td> </tr> </tbody> </table>	Understanding				Speaking				Writing		Listening		Reading		Spoken interaction		Spoken production				English	C2	Proficient user	C1	Proficient user	C1	Proficient user	C1	Proficient user	C1	Proficient user	Italian	A2	Basic user	A2	Basic user	A1	Basic user	A1	Basic user	A1	Basic user	German	A2	Basic user	A2	Basic user	A1	Basic user	A1	Basic user	A1	Basic user
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German	A2	Basic user	A2	Basic user	A1	Basic user	A1	Basic user	A1	Basic user																																												
Additional experience																																																						
Dates	April 2015 – April 2016																																																					
Occupation or held position	Board member as executive secretary in Rotary „Iași Curtea Domnească” Club;																																																					
Main activities and responsibilities	<ul style="list-style-type: none"> - Participation in the organization and management of charity projects of the club; - Taking responsibilities from other members of the board and carrying them out or asking other membrs in this regard; - Designing summaries of meetings; - Keeping track presence of the club members. 																																																					
Dates	July 2013 – July 2014																																																					
Occupation or held position	President of the Rotaract „Iași Curtea Domnească” Association;																																																					
Main activities and responsibilities	<ul style="list-style-type: none"> - Chairing and moderating weekly meetings of the club and maintaining the agenda; - Participation in meetings club projects of the Rotary partner club "Iași Curtea Domnească"; - Organizing and managing charitable projects organized by the club, drawing tasks; - Stimulating club members to take responsibility for the organized projects; - Liaising with other clubs in the city, county, region, district regarding their activity and projects; - Monitoring the general activity of the club and ensuring a balance related to age and gender in terms of members. 																																																					
Dates	July 2012 – July 2013; July 2014 – April 2015																																																					
Occupation or held position	Vicepresident of the Rotaract Club Association “Iași Curtea Domnească”																																																					

Main activities and responsibilities	<ul style="list-style-type: none"> - Supervision concerning proper club meetings; - Fulfilling the requests of the President in office; - Chairing the weekly meetings in the absence of the President.
Dates	January 2005 – onwards
Occupation or held position	Member of "Dimitrie Cantemir" Association, Iași
Dates	2002 – onwards
Occupation or held position	Member of the University Foundation of Supporting Agricultural Producers "Haralamb Vasiliu" Iași (F.U.S.P.A.)
Social skills and competences	<p>Networking skills acquired during the jobs held so far, and during the jobs of Executive Secretary, Vice President and President of the Rotary and Rotaract that "Iași Curtea Domnească";</p> <p>Negotiation skills</p> <p>Ability to adapt to multicultural environments gained during the internship followed at the University of Viterbo, Lazio, Italy</p>
Organisational skills and competences	<p>Leadership</p> <p>Organizational and analysis abilities</p> <p>Experience in project management</p> <p>Tenacious and responsible</p> <p>Creativity and decision abilities</p> <p>Coordination abilities</p> <p>Effort resistance abilities</p>
Computer skills and competences	Operating systems MS-DOS → Windows '95 → Windows 7, Apple and their applications; Microsoft Office pack applications, e-mail client applications, Internet browsing applications, graphic edit applications, audio edit applications, Android, TCP/IP network skills, hardware skills;
Driving licence	B category since 2004.
Specializations	<ul style="list-style-type: none"> - April 2015 - Certified Trainer for adults ANC, COR code 242401; - September 2013 - Graduation Level II in the Department of Teacher Training of USAMV; - April 2013 - Graduating Level I in the Department of Teacher Training of USAMV; - October 2010 - February 2011, scientific research internship at "Universita degli Studi della Tuscia", Viterbo, Lazio, Italy. - Cambridge Certificate of proficiency for English; - Certificate of proficiency for Italian language issued by the "Universita degli Studi della Tuscia", Viterbo, Lazio, Italy;
Additional information	<p>Research Projects:</p> <ol style="list-style-type: none"> 1. POSDRU/161/2.1/G/139241 / 2015 Project, "Practică pentru o piață a muncii competitivă" – "Internships for a competitive labour market". Occupied position: Internships activity supervisor. 2. POSDRU/189/2.1/G/156171 / 2015 Project, "SP2 = Șanse Profesionale prin Stagii De Practică" – "Professional Changes by Internships". Occupied position: Internships activity supervisor. 3. FDI, Strategic Domanin 4 Project – „Program educațional pentru susținerea activităților antreprenoriale studentești” – "Educational program for sustaining entrepreneurial student activities". Occupied position: Agricultural management expert and member in the project implementation team. 4. PN-III-P1-1.2-PCCDI-2017-0850 / contract 13 PCCDI / 2018 Project – " Agricultura pentru mâine – asigurarea sustenabilității mediului prin creșterea competitivității ameliorării pentru agricultură ecologică" – "Agriculture for tomorrow – environment sustainability ensurance by the soil improvement competitiveness for organic farming. Occupied position: Research member. 5. POCU/90/6.13/6.14-105764 - SP3 Project = Professional chances by Internships and

Mutual Support. Occupied position: Internships activity supervisor.

6. FDI 2019 Project, "Școală antreprenorială pentru susținerea inițiativelor de afaceri studentești inovative (SASIASI)" – „Entrepreneurial school for supporting innovative student business initiatives”, financed by UEFISCDI programme. Occupied position: 1st Expert Agricultural management.

Published papers:

A. *University textbooks:*

1. Brezuleanu Stejărel, **Robu Alexandru Dragoș**, Viziteu Ștefan, 2017 - *Managementul și planificarea proiectelor în agricultură*. Ion Ionescu de la Brad Publishing House Iași, 220 pages, ISBN 978-973-147-260-7
2. Brezuleanu Stejărel, Viziteu Ștefan, **Robu Alexandru Dragoș**, 2017 - *Management în agricultură*. Ion Ionescu de la Brad Publishing House Iași, 232 pages, ISBN 978-973-147-261-4

B. *Published scientific papers:*

1. **Robu A. D.**, Robu T., Chiran A., 2009 – *Research regarding the vegetable sources in Romania for the biodiesel production*. Lucr. șt. Vol. 1/2009, Modernism and Progress in Arts and Sciences. The 33rd ARA Congress, Alma Mater University, Sibiu, Romania;
2. A. Chiran, Elena Gindu, Benedicta Drobotă, **A. D. Robu.**, 2009 – *Aspects regarding the marketing of organic products in Italy*. Lucr. șt. Vol. 1/2009, Modernism and Progress in Arts and Sciences. The 33rd ARA Congress, Alma Mater University, Sibiu, Romania;
3. **Robu A.D.**, 2010 – *Theoretical considerations regarding the need and importance of biodiesel production in the European Union*. Proceedings U.S.A.M.V. Iași, Vol. 53/2010, Agronomy series;
4. **Robu A. D.**, Robu T., 2010 – *Studies on the territorial distribution in Romania of the raw material for biodiesel production*. Proceedings U.S.A.M.V. Iași, Vol. 53/2010, Agronomy series;
5. Robu T., **Robu A. D.**, Chiran A., Gîndu Elena, 2009 – *Studies regarding the potential of biodiesel production in the North-East development region of Romania*. Proceedings of the Fifth International Conference on Environmental Engineering and Management, ICEEM05 EEMJ, Vol. 8, no. 5, Tulcea;
6. Gîlcă I., Macovei Valerica, Doliș M., Doliș Luminița, **Robu A. D.**, 2009 – *Researches concerning the comparison of milk yield between cattle of schwyz breed imported from Switzerland and bruna of Maramureș breed*, Proceedings, U.S.A.M.V. Iași Animal Husbandry series, vol. 52 (14), pag. 219, ISSN 1454-7368;
7. MACOVEI Valerica, Gîlcă I., **Robu A. D.**, 2009 – *Estimation of the quality of the waste water evacuated from Iași at the level of Dancu purifying station*, Proceedings, U.S.A.M.V. Iași, Animal Husbandry series, vol. 52 (14), pag. 280, ISSN 1454-7368.
8. Drobotă I., Robu T., Drobotă Benedicta, **Robu A. D.**, 2013 – *Risk management in modern cereal farms*, Proceedings, Metalurgia Internațional, Scientific publishing house F.M.R., nr.8 / 2013, ISSN 1582-2214.
9. **Robu A.D.**, Gîlcă I. (coordinator), Costuleanu Carmen, Pricop O.C., Boghiță E., 2014 – *Studies on the sources of pollution from livestock activities in the North-East Region*, Proceedings, U.S.A.M.V. Iași, Vol. 57/2014, Agronomy series.
10. **Robu A.D.**, COSTULEANU Carmen-Luiza, 2014 – *Industrial Scale Biodiesel Production and European Union Economics*, The 24th IBIMA Conference, Nov 2014, Milan, Italy, ISBN: 978-0-9860419-3-8.
11. ONOFREI Vasilica, **ROBU A. D.** (coordinator), 2014 – *The singularity of public relations in the field of environmental protection, sustainable development and ecology*, Oradea University Annals, Environment Protection series, Vol. 214.
12. COSTULEANU Carmen-Luiza, VÎNTU C., **ROBU A. D.**, IGNAT Gabriela, BREZULEANU S., 2015 – *Food waste processing relationships with environment protection*, Chemistry Magazine, vol. 66, no. 5/2015, ISSN: 0034-7752.
13. **ROBU A.D.**, Costuleanu Carmen-Luiza, Gîlcă I., 2015 – *Studies regarding the opportunity of establishing some rural platforms for processing the livestock waste into organic fertilizers*, Proceedings, U.S.A.M.V. Iași, Animal Husbandry series, 2015.
14. **ROBU A.D.**, Costuleanu Carmen-Luiza, Onofrei Vasilica, Gîlcă I., 2015 – *Studies on the recovery of livestock waste in specialized platforms, based on the livestock herds in Andrieșeni commune, Iași Count*. Proceedings, U.S.A.M.V. Iași, Animal Husbandry

- series, 2015.
15. Onofrei Vasilica, Teliban G.C., Budurcea M., Teliban I.V., **Robu A.D.**, 2015 – *Biological indicators of heavy metal in water and soil*. Lucr. Șt. U.S.A.M.V. Iași, Vol. 58 (1) 2015, Agronomy series.
 16. Onofrei Vasilica, Marian O., Ciulinaru C., Teliban G.C., **Robu A.D. (coordinator)**, 2016 – *Considerations regarding the use of certain ecological products at the establishment and maintenance of grasslands – 4th*. European Biochar Winter School „Biochar applications: current developments and future perspectives”, Palermo, Italy, 9-12 February 2016.
 17. Costuleanu Carmen-Luiza, Brezuleanu S., Vintu C.R., **Robu A.D.**, Borza Mioara, 2016 - *Satellite Health Accounts Models-Proposals for Romania*, The 27th IBIMA Conference, May 2016, Milan, Italy, ISBN: 978-0-9860419-6-9.
 18. Borza Mioara, Brezuleanu S., **Robu A.D.**, Vintu C.R., Costuleanu Carmen-Luiza, 2016 – *The sustainable development: conceptual and implementing barriers in East-European countries*, 16th International Multidisciplinary Scientific GeoConference SGEM 2016;
 19. Borza Mioara, Brezuleanu S., Vintu C.R., **Robu A.D.**, Costuleanu Carmen-Luiza, 2016 – *The environmental projects financing in Romania: A comparative analysis of proposals and results*, International Mutidisciplinary Scientific GeoConference SGEM 2016, September 2016, ISBN: 978-619-7105-67-4.
 20. Boghiță E., Donosă D., Bodescu D., **Robu A.D.**, 2016 – *Aspects concerning public vision or private of scarcity and contamination of water in Romania*. Universul Juridic Magazine, Iași.
 21. **Robu A.D.**, Brezuleanu S., Borza Mioara, Boldureanu Gabriela, Toma M.C., Costuleanu Carmen Luiza, 2016 – *An analysis of S.C. AGROMIXT SPINENI S.R.L. agricultural company's evolution as an European funds beneficiary*, Lucr. șt. U.S.A.M.V Iași, vol. 59/2016, Agronomy series.
 22. Brezuleanu S., Brezuleanu Carmen-Olguța, Costuleanu Carmen-Luiza, Lupu Mihaela, **Robu A.D.**, Scarlat M, 2016 – *Strategies and tools for disposal of social disequilibrium from the rural area through groups of local action*, Lucr. Șt. U.S.A.M.V. Iași, vol. 59(1)/2016, Agronomy series.
 23. Jităreanu A.F., Leonte Elena, Chiran A., **Robu A.D.**, Cîmpanu M.B., 2016 – *Considerations on financial autonomy of agricultural companies and capital efficiency (case study)*, Annales of the University of Oradea, Fascicula: Ecotoxicologie, Animal Husbandry and Food Industries Technologies, Vol. XV/B, 15th year.
 24. **Robu A.D.**, Brezuleanu S., Boghiță E., Costuleanu Carmen Luiza, 2017 – *The financial frameworks of the European grants allocation and their impact on the Romanian agriculture and rural areas*, Lucr. Șt. U.S.A.M.V. Iași, vol. 60/2017, Agronomy series.
 25. Boghiță E., Ungureanu G., Costuleanu Carmen Luiza, **Robu A.D.**, Viziteu Șt., 2017 – *Determination of the land's market value – case study – Bârlad, Vaslui county*, Lucr. Șt. U.S.A.M.V. Iași, vol. 60/2017, Agronomy series.
 26. Brezuleanu S., **Robu A.D.**, Viziteu Șt., Costuleanu Carmen Luiza, Brezuleanu Carmen Olguța, 2017 – *Analysis and development of leadership abilities in the avicola-type integrated units of Vaslui county*, Lucr. Șt. U.S.A.M.V. Iași, vol. 60/2017, Agronomy series.
 27. Viziteu Șt., Brezuleanu S., **Robu A.D.**, Boghiță E., 2017 – *Study regarding the dynamics of main quantitative and qualitative indicators for the agricultural sector in Iași county*, Lucr. Șt. U.S.A.M.V. Iași, vol. 60/2017, Agronomy series.
 28. Brezuleanu S., Viziteu Ș., **Robu A.D.**, Brezuleanu Carmen Olguța, 2017 – *Leadership versus management in design and business consultancy companies*, Scientific Papers Series Management, Economic Engineering in Agriculture and Rural Development, Vol. 17, Issue 2, 2017, pag. 79, ISSN 2284-7995, E-ISSN 2285-3952;
 29. Costuleanu Carmen-Luiza, Ignat Gabriela, Brezuleanu Olguta, Ungureanu George, **Robu A.D.**, Vintu C.R., Boghita E., Brezuleanu S., 2017 – *Rural and urban management of toxic aluminium waste in relation with environmental protection in Iasi County*, Revista de Chimie, Vol. 68, nr. 11/2017, ISSN: 0034-7752.
 30. Robu Maria, **Robu A.D.**, 2018 – *Influența campaniilor de marketing online în atragerea de candidați pentru admiterea în universități*, Lucr. Șt., International Symposium "Strategii pentru educație", Vol. I, ISBN 978-606-576-725-6, ISSN 2537-6004;
 31. **Robu A.D.**, Robu Maria, 2018 – *Influența cunoștințelor practice asupra metodelor de predare*, Lucr. Șt., International Symposium "Strategii pentru educație", Vol. I, ISBN 978-606-576-725-6, ISSN 2537-6004;

32. **Robu A.D.**, Robu Maria, Brezuleanu S., Borza Mioara, Costuleanu Carmen Luiza, 2018 – *Contribution of the European grants to development of a agricultural unit*, Lucr. Șt. U.S.A.M.V. Iași, vol, 61, Agronomy series.
 33. Maria Robu, Leonte Elena, Chiran A., **Robu A.D.**, 2018 – *Positioning The Panifcom Brand as a local agri/food producer through marketing strategies*. Lucr. Șt. U.S.A.M.V. Iași, vol. 61, Agronomy series.
 34. Maria Robu, Leonte Elena, Chiran A., Costuleanu Carmen Luisa, **Robu. A.D.**, 2018 – *The impact of online marketing campaigns implementation in the evolution of Kosarom company*. Lucr. Șt U.S.A.M.V. Iași, Vol. 61, Agronomy series.
 35. Arsenoaia V.N., Băetu M., Murariu Otilia Cristina, **ROBU A.D.**, Cârlescu P.M., Țenu I., 2018 – *Performance assesments and the effect on barley seed quality regarding a new developed grain dryer*. Lucr Șt U.S.A.M.V. Iași, Vol. 61 (2), Agronomy series.
 36. Boghiță E., **Robu A.D.**, Viziteu Șt., 2018 – *Aspects on insurances and determination of damages in agriculture*. Lucr Șt U.S.A.M.V. Iași, Vol. 61 (2), Agronomy series.
 37. Viziteu Șt., Brezuleanu S., **Robu A.D.**, Boghiță E., 2018 – *The importance of crop structure optimization in agricultural management*. Lucr Șt U.S.A.M.V. Iași, Vol. 61 (1), Agronomy series.
- Contributor to the book entitled “*Native medicinal plants*”, authors Teodor ROBU and Constantin MILICĂ, Institutul European publishing house, 2004 (tasks performed: editing and image processing).

Annexes -