



Rentability of the vegetal production. Way of strengthen the trade companies from agriculture (Study of caze at S.C. „Prestatorul” S.R.L. Smârdan, Galați District)

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„Prestatorul” S.R.L. Smârdan – Galați district has an agricultural surface of 625,6 hectares, which is represented by the arable usufruct category. The applied system of agriculture uses the irrigation system on a surface of 49,6 % and the difference without irrigation. The structure of cultures covers 7 cultures, out of which the cereals for grains (the autumn wheat, two-row barley and maize) occupy 50,5 %, the technical crops (sunflower, colza and soy beans), occupy 48,0 % and the culture of onion occupies 1,5 %. The unit staff and the performant technical endowment have allowed to the trade company to carry out different services to third parties especially for transportation and agricultural works. The trade company realizes both products for consumption and seeds for setting up of own cultures and also for sale to different customers from the agricultural sector of the zone of influence. As a result of the applied technologies, in the year 2006, S.C. „Prestatorul” S.R.L. Smârdan has succeeded in producing 1703 of cereals, 450 tons of sunflower, 320 tons of soy beans, 168 tons of colza, 300 tons of onion etc. The total incomes resulted from cultivation were 1571,3 thousands lei, which represented 2512 lei/ha and the yearly total net profit was 439,4 thousands lei, respectively 702 lei/ha. Also the rate of result obtained from cultivation was 33,5 % and the invested capital achieved 44 %. S.C. „Prestatorul” S.R.L. Smârdan holds a significant position on the market of agricultural companies in the agrarian-economic zone Galați, as a result of its high production, obtained and high qualitative standards. The trade company resists to the competitors on the home market and has perspectives to increase its market quotation and to penetrate on the foreign market.