CONSIDERATIONS REGARDING THE PARTICULARITIES IN THE CLIENT-CONSULTANT RELATIONSHIP

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Abstract

Change brings with it new problems, the solutions to which cannot be derived from past experience. Many changes occurring simultaneously and interacting with each other give rise to complexity. The essence of consultancy lies in the twin activities of devising solutions to new problems and in resolving complicated issues. Thus, the greater the rate of change, the greater the demand for consultancy services.

Key words: consultancy, client, perspective, relationship.